



# Career Builder



A Career Solutions career exploration tool.

## Career Solutions

Commenced 6 January 2011 : Printed 6 January 2011

for

**Robert SAMPLE**

Age: 16    Sex: Male

## EDUCATION and TRAINING

### Current Study/Training

*Year 11*

*Year 11 School Performance*

**Accounting** : ★ Well above average

**Chemistry** : ☒ Above average

**Discrete Mathematics** : Well above average

**Economics** : Well above average

**English** : Above average

**Introductory Calculus** : Above average

**Physics** : ★ Well above average

### Previous Study

*Year 10 School Performance*

**English** : Above average

**Science** : Well above average

**Society & Environment** : Above average

**Mathematics** : ★ Well above average

★ *Favourites*                      ☒ *Disliked*

*Favourite Elective/Option Subjects*

**Business/Commerce/Enterprise** : ★

**Info. Technology/Computing** : ★

**Physical Ed./Outdoor Ed.** : ★

### Future Study/Training

*Open to possibilities, no clear plans at present.*

## WORK HISTORY

**Current Work** : Part time/casual work

<i>Job/Occupation</i>	<i>Satisfaction</i> (rate out of 10)	<i>Total</i> <i>Years/Months</i>	<i>Supervisory</i> <i>Years/Months</i>
<b>Own Car Cleaning Business</b>	/10 : Part time	3 / 2	0 / 0

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**Job Satisfaction Summary**

**Likes** (list what you like/dislike most about your current/previous work) **Dislikes**

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**Other Work Experience** : Voluntary work (Not at home)

**PERSONAL CHARACTERISTICS**

**Drive Level** : Very high  
**General Health** : Very good  
**Stress Coping** : Good  
**Self Esteem** : Very Good

**PERSONAL WORK VALUES**

Most Important Values : \* **High achievement**  
 : **Working with people**  
 : \* **High prestige or status**  
 : \* **Leadership**

\* Your "Values" pattern suggests a desire for high achievement and progression within chosen career paths.

**PERSONAL CIRCUMSTANCES**

**Work Condition Preferences** : No needles, blood or surgery  
 : No working with heights  
 : No high personal risk  
 : No heavy physical work  
 : No sitting at a desk all day  
 : No living and working away from home

**Physical/Medical Considerations** : Regular asthma attacks

**Career Planning Considerations** : Financial considerations  
 : Influence of friends  
 : Hobbies/leisure/social activities  
 : Geographic location



**WORK INTEREST PROFILE DESCRIPTION**

*(most positive interest areas)*

**\*Business/Clerical/Organising**

Relates to business, including clerical, finance, personnel, secretarial, management or law.

*Note: You indicated no interest in work related to Human Resources/Personnel, Mathematical/Statistical at present (but you may have related leisure interests).*

**\*Scientific/Technical/Analytic**

Relates to science, applied science (e.g. psychology) and technical problem solving.

*Note: You indicated no interest in work related to Aircraft - Flying/Maintenance/Safety, Building/Construction, Defence Forces/Military, Electrical/Energy/Power, Electronics, Libraries/Museums/Art Galleries, Marine Studies/Fisheries/Shipping/Diving, Mining/Explosives, Social Science at present (but you may have related leisure interests).*

**\*Artistic/Creative/Innovative**

Relates to artistic expression, creating, inventing and innovative ideas and problem solving.

*Note: You indicated no interest in work related to Art/Photography, Clothing/Footwear/Textiles, Crafts, Dance/Choreography, Design/Decorating, Languages, Music/Singing, Writing/Journalism/Editing at present (but you may have related leisure interests).*

**\*Motivating/Influencing**

Relates to motivating, persuading, influencing, training and/or marketing or sales.

*Note: You indicated no interest in work related to Gaming/Amusements/Night Clubs/Betting, Religious/Spiritual at present (but you may have related leisure interests).*

**JOB RESPONSIBILITY ASPIRATION PROFILE**

Negative Aspiration                      Neutral                      Positive Aspiration

**\* High Job Responsibility Aspiration**



**\* Moderate Job Responsibility Aspiration**



Low Job Responsibility Aspiration



*\*At this stage your Job Responsibility Aspirations suggest that you are likely to prefer work situations which provide opportunities to make decisions, and/or to supervise other people.*

**LEISURE INTERESTS**

- Robert's Leisure Interests : **Football**
- : **Golf**
- : **Computer Games**

**SPECIAL TALENTS**

- Robert's Special Talents : **Public Speaking**
- : **Leadership**

**OWN CAREER IDEAS**

- Robert's Career Ideas : **Entrepreneur Or CEO of Large Company**

**CAREER DREAMS**

- Robert's Career Dreams : **Run large international company**
- Career Exploration Level** : **University (professionals/specialists)**

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## INDUSTRIES

*(likely compatible options in alphabetic order)*  
*University (professionals/specialists) Career Exploration Level*

*Announcing/Acting/Entertaining	Clerical/Administrative
Customer Service/Public Relations	Education/Teaching/Training
*Engineering	*Finance/Accounting/Bookkeeping
Health/Medical/Occ. Health	Hospitality/Catering/Accommodation
Industrial Relations/Mediation	Information Technology/Computing
*International Trade Relations	*Investments/Insurance
*Law/Legal/Courts	*Management
*Marketing/Retail/Wholesale/Sales	Media/Advertising
Personal Services	*Politics/Diplomacy/Economics
*Property/Real Estate	Science - Environmental/Agricultural
Science - Medical/Chemical/Pharmaceutical	Science - Physical/Geological
Telecommunications	Tourism

*\* Robert's Selected Industries*

*Draw lines to link together any Selected Industries which have common themes.*

## CAREER CLUSTERS

*(related to Industry selections)*  
*University (professionals/specialists) Career Exploration Level*

Accountants/Bookkeepers/Auditors	Actors
Arbitrators/Mediators/Ombudsmans	Architects/Landscape Architects
Auctioneers	*Bank/Financial Institution/Investment Manager
*Chief Executives/General Managers/Directors	Criminologists
Customer Service Officers	Diplomats/Ambassadors/Foreign Affairs
Economists/Economic Forecasters	Electorate Officers
*Engineers - Civil	Engineers - Electrical/Electronics
Engineers - Mechanical/Production/Plant	Engineers - Mining/Chemical/Materials
*Entertainers/Speakers	Environmental/Marine/Landcare Officers
*Financial Investment Advisers/Actuaries	Human Resource/Personnel Managers
Importers/Exporters/Wholesalers	International Trade/Cultural Liaison Workers
Judges/Magistrates/Coroners	*Lawyers/Solicitors/Legal Professionals
*Management Consultants	Managers-Finance/Accounting
Managers-Hospitality/Tourism/Sport/The Arts	Managers-Marketing/Customer Service/Sales
Managers-Technical	Marketing/Advertising Specialists
Media Presenters (Radio/TV Announcers)	*Money Market Traders/Dealers/Stockbrokers
Policy/Planning Managers	*Politicians/Government Representatives
Program/Project Managers	Property Managers/Asset Managers
Real Estate Salespersons/Administrators	Retail Buyers
Salespersons/Sales Representatives	*Self Employed/Business Owner/Entrepreneur
Teachers/Instructors/Tutors (Private)	Urban/Regional/Town Planners
Valuers/Property Valuers	

*\* Robert's Selected Career Clusters*

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## OCCUPATIONS

*(related to Career Cluster selections)*

*University (professionals/specialists) Career Exploration Level*

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|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul style="list-style-type: none"> <li>*Actuary{a</li> <li>*Chief Executive/General Manager/Director</li> <li>Commodities Trader/Broker</li> <li>Financial Institution/Investment Accountant</li> <li>Futures Trader{a</li> <li>Legal Professionals (Other){ad</li> <li>*Money Market/Securities Dealer{a</li> <li>*Politician/Government Representative{c</li> <li>*Stockbroker/Stockbroking Dealer</li> </ul> | <ul style="list-style-type: none"> <li>*Bank/Financial Institution Manager</li> <li>*Civil Engineer{b</li> <li>*Entertainer/Professional Speaker{c</li> <li>Financial Investment Adviser{a</li> <li>Lawyer/Solicitor{ad</li> <li>Management Consultant</li> <li>Patents Examiner</li> <li>*Self Employed/Business Owner</li> <li>*Trial Lawyer/Senior Counsel/Barrister{ad</li> </ul> |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

*\* Robert's Selected Occupations*

### Occupation Specific Notes

*(check for possible inconsistencies between your Selected Occupations and your skills/preferences)*

- {a However, you indicated a dislike for sitting at a desk.
- {b However, your difficulty working at heights may be a problem.
- {c However, you indicated a dislike for working and living away from home.
- {d Very high academic levels/qualifications are usually required to gain entry.

### Notes

- Your values indicate a desire for high achievement and career progression.
- You indicated that the influence of friends might affect your career planning.
- You indicated that financial obligations might affect your career planning.
- You indicated that your hobbies/leisure/social activities might affect your career planning.
- You indicated that where you want to live (geographic location) might affect your career planning.
- You are likely to enjoy a busy, varied work environment with people.
- You are likely to prefer a planned and well organised work environment.

## SELECTED OCCUPATIONS

*(listed in order of rated preference: 1=great, 2=good, 3=OK)*

*University (professionals/specialists) Career Exploration Level*

### 1 Chief Executive/General Manager/Director

Plans, administers, directs and reviews the major functions of industrial, commercial and government organisations, either independently or co-operatively through other people.

*Specialisations: Management Consultant, Product Development Manager, Program Manager, Project Director, Project Manager.*

*Related Titles: Associate Director, Board Director, Board Member, Business Development Director, Business Director, CEO, Chairman, Chairman of the Board, Chairperson, Chief Executive, Chief Executive Officer, Departmental Head, Deputy Chief Executive Officer, Deputy Director, Director, Executive Director, Executive Manager, Executive Officer, General Manager, Manager, Managing Director, MD, Operations Manager, President, Principal, Regional Manager, State Manager, Vice President.*

### 1 Entertainer/Professional Speaker

Performs or speaks to entertain audiences on stage, television, radio, video, at a circus, entertainment theme park, festival, private function or night club. Includes all forms of entertainers, except traditional actors, singers, dancers and musicians.

*Specialisations: Acrobat, Amusement Park Entertainer, Children's Birthday Party Leader, Circus Entertainer, Clown, Comedian, Hypnotist, Impersonator, Juggler, Karaoke Singer, Magician, Mime, Professional Speaker, Puppeteer, Stilt Walker, Story Teller, Stunt Performer, Ventriloquist.*

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## 1 Politician/Government Representative

Participates in government administration and policy making (federal, state or local government), and attends meetings of parliament or local council meetings to debate and discuss government issues as the people's elected representative.

*Specialisations: Alderman/woman, Government Minister, Governor, Governor-General, Mayor, Member of the Legislative Assembly, Member of the Legislative Council, Premier, Prime Minister, Senator, Territory Administrator.*

## 1 Self Employed/Business Owner

Someone who runs/operates their own business, working either alone or with other people, or who receives profits from a business owned but not run by the individual .

*Specialisations: Business Coach, Business Development Coach.*

*Related Titles: Business Entrepreneur, Business Owner, Consultant, Entrepreneur, Self Employed, Small Business Owner.*

## 1 Stockbroker/Stockbroking Dealer

Buys and sells stocks and bonds on behalf of clients.

*Specialisations: Assets Analyst, Cash Advisor, Commodities Broker, Derivatives Consultant, Equities Dealer, Funds Manager, Futures Manager, Investments Adviser, Investments Analyst, Investments Dealer, Investments Researcher, Securities Dealer, Securitisation Trader, Sharebroker, Stockbroking Manager, Trading Floor Operator (Stock Exchange).*

*Related Titles: Broker, Dealer, Stockbroker, Trader.*

## 1 Trial Lawyer/Senior Counsel/Barrister

Pleads cases before civil, criminal and industrial courts and tribunals.

*Specialisations: Senior Counsel, Senior Counsel - Commercial, Senior Counsel - Corporate, Senior Counsel - Criminal.*

*Related Titles: Counsel, Senior Counsel, Senior Trial Lawyer, Trial Lawyer.*

## 2 Actuary

Applies mathematical, statistical and economic analyses to a wide range of practical problems in areas of finance such as insurance, superannuation and investment.

*Specialisations: Business Analyst, Financial Analyst, Financial Modeller, Insurance Analyst, Investment Analyst, Superannuation Adviser, Superannuation Analyst.*

*Related Titles: Superannuation Consultant, Superannuation Officer.*

## 2 Bank/Financial Institution Manager

Manages the general activities of branches of banks, building societies, credit unions or similar financial institutions.

*Specialisations: Account Manager, Branch Manager, Building Society Manager, Corporate Finance Director, Credit Union Manager, Financial Analyst, Financial Controller, Fleet Manager, International Banking Manager.*

*Related Titles: Asset Manager, Bank Executive, Bank Manager, Finance Broker, Finance Manager, Investment Manager, Lending Manager, Loans Manager, Mortgage Broker, Mortgage Manager, Portfolio and Investment Manager.*

## 2 Civil Engineer

Plans, designs, organises and oversees the construction and operation of civil engineering projects such as structural (e.g. buildings), transportation (e.g. bridges) or hydraulic engineering systems (e.g. dams).

*Specialisations: Construction Engineer, Hydraulics Engineer, Municipal Engineer, Structural Engineer, Traffic Engineer, Transport Engineer (Army), Water Supply Distribution Engineer, Waterways Engineer.*

*Related Titles: Contracts Engineer, Project Engineer.*

## 2 Money Market/Securities Dealer

Buys and sells securities (investments such as shares, debentures and bonds) within financial markets, and trades and distributes financial securities on behalf of financial institutions.

*Specialisations: Assets Analyst, Cash Advisor, Derivatives Consultant, Derivatives Dealer, Derivatives manager, Equities Dealer, Equities Trader, Fixed Interest Dealer, Foreign Exchange Dealer, Foreign Exchange Manager, Funds Manager, Institutional Dealer, Investments Researcher, Securitisation Trader.*

*Related Titles: Dealer, Money Market Trader, Securities Trader, Trader.*

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Report for : Robert SAMPLE

## CAREER COMBINATIONS

**The new work of the future will involve unique combinations of existing work, often combined with new technology.** You are likely to increase your satisfaction and employability if you find ways to combine your highest rated career options.

*Your highest rated Occupations have been sorted into related Career Themes\* (left hand column). List under Career Combinations (right hand column) as many combinations of Career Themes and/or Occupations as possible. Use brainstorming to come up with ideas. It might help to draw lines to link possible combinations of occupations (between and within themes). Be creative and inventive. Ignore realism at this stage. Some combinations will come easily, others will be more challenging to generate. Also brainstorm and link any My Own Career Ideas/Career Dreams with other Occupations/Career Themes. Later you could try asking other people to help you come up with additional combinations, including ones that also link your leisure and lifestyle preferences.*

### Career Themes related to highest rated Occupations

*Career Themes\* are work/industry groupings. Your highest rated Occupations may be linked to more than one Career Theme.*

### Career Combinations

*Brainstorm and list career combination ideas generated by linking as many Career Themes and/or Occupations as possible.*

#### Management/Self Employment

- 1 Chief Executive/General Manager/Director
- 1 Self Employed/Business Owner

#### Finance/Investments/Insurance

- 1 Stockbroker/Stockbroking Dealer
- 2 Actuary
- 2 Bank/Financial Institution Manager
- 2 Money Market/Securities Dealer

#### Creative

- 1 Entertainer/Professional Speaker

#### Law/Legal/Courts

- 1 Trial Lawyer/Senior Counsel/Barrister

#### Politics/Diplomacy/Economics

- 1 Politician/Government Representative

#### Technical/Engineering/Mechanical/Electrical/Electronic

- 2 Civil Engineer

#### My Own Career Ideas/Career Dreams

*Include these options in your career combinations (if not included in the above career themes).*

- 1 Run large international company
- 1 Entrepreneur Or CEO of Large Company

*Rate each Career Combination: 1=great, 2=good, 3=OK. Upgrade any options rated 1 from 1 to a 1+ rating if they sound really great. Develop goals and detailed action plans to research your most highly rated Occupations and Career Combinations.*

## ROBERT'S ACTION PLAN GOALS

*Goals are more often achieved if action plans are prepared and frequently updated. Use the Action Plan worksheet provided to record a step-by-step plan to research and achieve your goals.*

*The goals listed below have also been copied into the Action Planner program (which you can access from the career program main menu). Action Planner has a pick-and-click menu of useful tasks/steps and resources linked to each goal. It makes producing a detailed Action Plan and To-Do-List easy. Both reports can be printed and updated. Goal achievement is also more likely if you adopt a positive 'can-do' attitude and look for ways to combine and market your unique strengths and preferences. Also, find ways to bring components of longer term work/learning/life goals (such as preferred skills, people and physical environments) into your life now.*

#### Research preferred career preferences:

Chief Executive/General Manager/Director, Entertainer/Professional Speaker, Politician/Government Representative, Self Employed/Business Owner, Stockbroker/Stockbroking Dealer, Trial Lawyer/Senior Counsel/Barrister, Actuary, Bank/Financial Institution Manager, Civil Engineer, Money Market/Securities Dealer, Run large international company, Entrepreneur Or CEO of Large Company

#### Research career combinations:



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**Inconsistency considerations between career preferences and skills/attributes:**

High academic levels

**Work conditions/health considerations:**

Heights, A lot of travel away from home, Sitting at a desk most of the time

**Personal circumstance considerations:**

Influence of friends, Financial considerations, Hobbies/leisure/social activities, Geographic location

**Research study/training options and career preference alignment:**

Leading or organising people

**Include my personal work values in my work/life planning:**

High achievement, Working with people, High prestige or status, Leadership

**Research work environment alignment with these preferences:**

High achievement and career progression, At this stage your Job Responsibility Aspirations suggest that you are likely to prefer work situations which provide opportunities to make decisions, and/or to supervise other people., Preference for a busy, varied work environment, Preference for planned and well organised work environment

**Include special talents & best/favourite work skills in my work/life planning:**

Public Speaking, Leadership, Working with/helping people, Solving problems/thinking, Influencing by speaking/writing

**Include my work and leisure interests in my work/life planning:**

Business/Clerical/Organising, Scientific/Technical/Analytical, Artistic/Creative/Innovative, Motivating/Influencing, Football, Golf, Computer Games

**Other Possible Goals**

Explore new work experience/work shadowing opportunities:

Explore ways to achieve preferred work/learning and life balance:

Develop relationship building skills:

Budget effectively and make better use of money:

Career Solutions deny any liability for incidental or consequential damages resulting from the use of the above information. This tool is designed to assist with generating and exploring career options. It does not make decisions for you, but provides a range of options to consider. Career Management Consultants Pty Ltd trading as Career Solutions ([www.careersolutions.com.au](http://www.careersolutions.com.au)).

